

Mönchengladbach, September 2024

Dear Business Partner,

We are writing to inform you of changes to our ownership structure.

On September 24th 2024 TRATOS CAVI S.p.a. (TRATOS), a company with headquarters in Pieve Santo Stefano, Tuscany, Italy, and wholly owned subsidiary of TRATOS S.r.l. has acquired all shares of AFL Telecommunications GmbH, a subsidiary of AFL Telecommunications LLC (AFL). We are delighted to announce that the future name for the company will be TRATOS Cavi Germany GmbH.

The purchase includes all fibre optic cable products for the power utility, rail, and specialty markets comprising OPGW, OPPC, related joint boxes as well as a broad variety of fibre optic steel tube designs.

The company will continue to operate from its well-positioned facility in Mönchengladbach, Germany to provide you with an even more comprehensive products set. Alongside with its existing facilities in Italy, Spain and UK, this acquisition enhances TRATOS' ability to support our customers across and beyond Europe.

“TRATOS and AFL’s Mönchengladbach plant share a strong commitment to quality products and services to core customers in the power utility, rail and specialty markets”, commented Ennio Bragagni Capaccini, Vice President of TRATOS CAVI S.p.a. “Adding their unique product capabilities, staff technical expertise and EMEA sales team to our company will strengthen TRATOS’ position in these markets enabling us to offer a combined portfolio of market-leading electrical and optical cables to our customers.”

“TRATOS, as a European electrical and optical cable manufacturer with a long history in the market, is a synergistic match for the AFL Mönchengladbach facility. This is exciting news for the European utility, renewables, and rail industries”, commented Jeff Schmerbeck, Vice President of Cable Solutions at AFL.

We remain dedicated to supporting your business with our proven experience in the optical fibre industry. Our diverse product portfolio, now under European ownership, positions us to better serve your needs. We will share additional details in the coming months. In the meantime, please do not hesitate to contact us or your sales representative with any questions.



Ennio Bragagni Capaccini
VP Tratos Cavi S.p.a.



Dr. Markus Philipp
Managing Director



Jeff Schmerbeck
VP Cable Solutions AFL